## Navigating Roofing Industry Changes

Roofing Business Strategies 2026

PRESENTED BY

Jer Silver

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THE CORKEN STEEL PRODUCTS COMPANY

Roofing isn't the same as it was a few years ago, and it is getting harder and harder to navigate our businesses the same way.

Come spend a day with Jen Silver, and learn some business strategies to help you and your team be successful in adapting to the new version of the Roofing Industry

## **DETAILS**

When: December 4, 2025

Time: 10 am-3pm (Lunch Served)

Where: 7910 Kentucky Drive Florence, KY 41042

ROOFING CONTRACTOR

Finding the Inner Strength to Launch Roofing Utah was Just ting Start for Jen Silver

## **AGENDA**

10am

Insurance Industry Changes, Private Equity, Lead Generation, generational struggles, exit planning, Corporate Homeowners, Overhead challenges

**OWNERS ONLY: STATE OF THE INDUSTRY** 

**LUNCH (TEAM WELCOME)** 

12:30

1pm

**EQ- ADAPTING YOUR STYLE FOR RESULTS** 

Learn how to identify what each person needs to make decisions and how adapt your style to your customers needs

**BREAK** 

2pm

CLOSING MORE JOBS

How to incorporate financing, communicating your brand differentiators, and asking for the sale

Q&A

3pm